

# Arif Habib Corp



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## **Company Information**

**Board of Directors** 

**Arif Habib** 

Chairman & Chief Executive

Kashif A. Habib

Director

Asadullah Khawaja

Director

**Nasim Beg** 

Director

Samad A. Habib

Director

Tahir Iqbal

Director

Muhammad Akmal Jameel

Director

**Company Secretary** 

Zeeshan

**Audit Committee** 

**Muhammad Akmal Jameel** 

Chairman

Kashif A. Habib

Member

Tahir Iqbal

Member

Management

**Arif Habib** 

Chief Executive

Zeeshan

Chief Financial Officer

Zeshan Afzal

**Group Head Strategic Investments** 



### **Bankers**

Allied Bank Limited Askari Bank Limited Atlas Bank Limited Bank Al Falah Limited Bank Al-Habib Limited Bank of Khyber Barclays Bank (Pakistan) Limited Faysal Bank Limited First Women Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited KASB Bank Limited MCB Bank Limited My Bank Limited National Bank of Pakistan NIB Bank Limited Standard Chartered Bank (Pakistan) Limited Soneri Bank Limited Summit Bank Limited The Bank of Punjab United Bank Limited

### **Auditors**

KPMG Taseer Hadi & Co., Chartered Accountants

### **Legal Advisors**

Bawaney & Partners

Arif Habib Centre

### **Registered & Corporate Office**

23, M.T. Khan Road Karachi-74000 Phone: (021)32460717-9 Fax: (021)32429653, 32468117 Email: ahsl@arifhabib.com.pk Website: www.arifhabib.com.pk

## Registrar & Share Transfer Agent

Central Depository Company of Pakistan

## **Share Registrar Department**

CDC House, 99-B, Block-B, S.M.C.H.S, Main Shahra-e-Faisal, Karachi Phone: (021) 111-111-500 Toll Free:0800-23275 Fax: (021)34326053 URL: www.cdcpakistan.com

Email: info@cdcpak.com

## **Directors' Report**

### **Dear Shareholders**

The Board of Directors of Arif Habib Corporation Limited (Formerly

Arif Habib Securities Limited) is pleased to present the Directors'

report of the Company together with interim condensed

unconsolidated and consolidated financial statements for the half year

ended 31 December 2010.

### **Economy and Market Review**

The half year continued to bring some key challenges for the restoration of a stable economy; continued rising government fiscal deficit and high inflation in a soaring interest rate scenario. SBP has responded by using a tight monetary policy, thus raising the discount rate by 150 bps to 14% in the last three consecutive Monetary Policy Statements (MPS) during the period under review. Additionally, continuing energy shortage is impacting growth of the economy.

The equity market continued to rally on stock specific triggers—good corporate earnings, improved demand-supply outlook, continued foreign portfolio inflows—despite persistent fiscal issues and political noise at the macro level. The KSE-100 index gained 20% in the second quarter of this fiscal year, with overall 23% gain in the first half ended December 2010. From its August 2010 lows of 9500, when it fell by 10% amid devastating monsoon floods in the country, the market has shown consistent rising trend with gains of 26% by December end. The rally in domestic equity market has coincided with strong gains in global equities and most importantly emerging market equities. The equities have defied the negative developments on the macroeconomic front with focus turning towards relatively attractive domestic equity valuations.

### **Financial Results**

By the grace of Allah our company has been able to maintain a reasonable profitability during the half year period under review. It has earned an after tax profit of Rs. 959.30 million as compared to Rs.2,628.44 million in corresponding period last year (including remeasurement gain of Rs. 2,052.58 million on short term investments). This translates to an earning of Rs. 2.56 per share as compared to Rs. 7.01 per share in corresponding period last year.



This performance was mainly contributed by good dividends including 50 percent specie dividend distributed by Pakarab Fertilizers in shape of shares of Fatima Fertilizer which constitute 79 percent of the operating revenue, compensating diminution in value of investment.

### Performance of Subsidiaries and Associates

Subsidiaries and associates having large stakes of your Company have recorded good performance during the period under review namely fertilizers, asset management and brokerage whereas investments in cement has suffered losses. Investment in steel, dairies and wind power are at developing stage.

Subsequent to the balance sheet date, the Company and MCB Bank have signed the Shareholders' agreement for the proposed merger between Arif Habib Investments Limited and MCB Asset Management Company Limited. We believe that the combined force of MCB and Arif Habib Group will strengthen the asset management business considerably and will be in the greater interest of the investing public.

### **Future Outlook**

The fundamentals of major investee companies are stable continuing to contribute to the profitability of the Company. Pace of work on developing investee companies for their completion has picked up. Efforts are being made to reorganize loss making investee companies. Secondary market portfolio investment is performing satisfactorily. In view of this the Company is expected to perform better in the balance period of current financial year.

## Acknowledgement

We are grateful to the Company's stakeholders for their continuing confidence and patronage. We record our appreciation and thanks to our Bankers, Business Partners, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan and the managements of Karachi, Lahore, and Islamabad Stock Exchanges for their support and guidance. We acknowledge and appreciate the hard work put in by the employees of the Company during the period.

For and on behalf of the Board

Arif Habib

Chairman & Chief Executive

Karachi 25 February 2011



KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No. 2 Beaumont Road Karachi, 75530 Pakistan Telephone + 92 (21) 3568 5847 Fax + 92 (21) 3568 5095 Internet www.kpmg.com.pk

### Independent Auditors' Report to the Members on Review of Condensed Interim Unconsolidated Financial Information

### Introduction

We have reviewed the accompanying condensed interim unconsolidated balance sheet of **Arif Habib Corporation Limited** (Formerly Arif Habib Securities Limited) ("the Company") as at 31 December 2010 and the related condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement, condensed interim unconsolidated statement of changes in equity and notes to the condensed interim unconsolidated financial information for the six-month period then ended (here-in-after referred as the "condensed interim unconsolidated financial information"). Management is responsible for the preparation and presentation of this condensed interim unconsolidated financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim unconsolidated financial information based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim unconsolidated financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The figures for the quarters ended 31 December 2010 and 31 December 2009 in the condensed interim unconsolidated profit and loss account and condensed interim unconsolidated statement of comprehensive income have not been reviewed and we do not express a conclusion thereon.

Date:

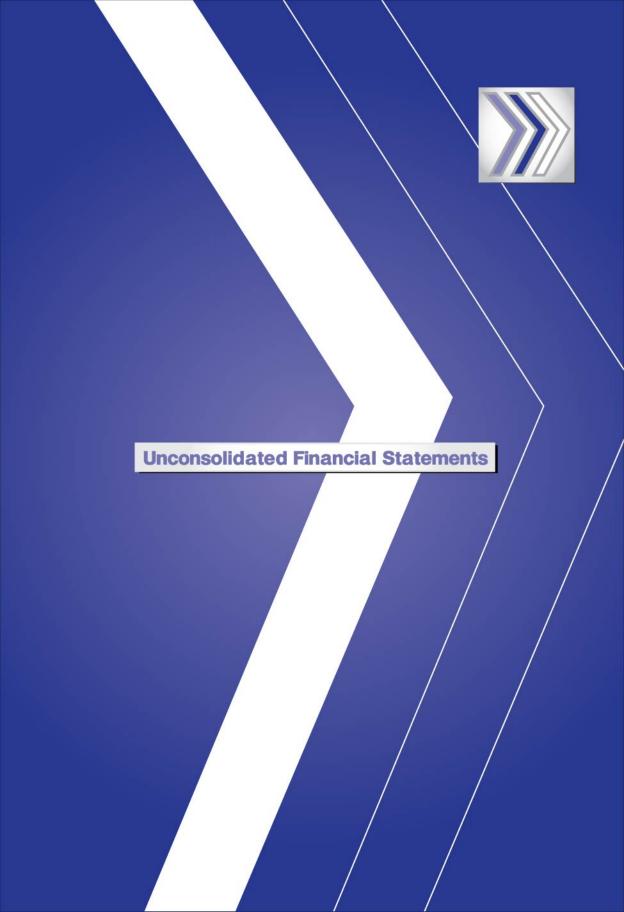
2 5 FEB 2011

Place: Karachi

KPMG Taseer Hadi & Co. Chartered Accountants

Mohammad Mahmood Hussain

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## **Condensed Interim Unconsolidated Balance Sheet**

## As at 31 December 2010

		Unaudited December	Audited June
-	Note	2010	2010
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital 1,000,000,000 ordinary shares of Rs 10 each	;	10,000,000,000	10,000,000,000
Issued, subscribed and paid up share capital		3,750,000,000	3,750,000,000
Reserves		15,657,366,621 19,407,366,621	16,034,145,375 19,784,145,375
Non-current liabilities			
Deferred taxation		2,944,962,384	2,883,395,813
Current liabilities			
Trade and other payable Interest/mark-up accrued		122,874,146	78,574,509
on short term borrowings		44,925,604	21,011,622
Short term borrowings	4	1,066,359,390	620,235,048
Provision for taxation		2,779,399	867,047
		1,236,938,539	720,688,226
	Rupees	23,589,267,544	23,388,229,414
Contingencies and commitments	5		

## **Condensed Interim Unconsolidated Balance Sheet**

### As at 31 December 2010

		Unaudited December	Audited June
	Note	2010	2010
ASSETS			
Non-current assets			
Property and equipment	6	57,706,557	61,151,042
Long term investments	7	19,674,940,933	19,535,274,470
Long term deposits		1,471,990 19,734,119,480	790,190 19,597,215,702
Current assets		13,701,113,100	17,077,213,702
Loans and advances	8	1,363,134,940	268,635,000
Prepayments	0.	37,800	75,600
Advance tax Other receivables		82,273,471 122,511,694	62,778,527 114,054,059
Short term investments		2,271,734,530	3,338,040,948
Cash and bank balances		15,455,629	7,429,578
		3,855,148,064	3,791,013,712

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.





## **Condensed Interim Unconsolidated Profit and Loss**

## **Account (Unaudited)**

For the six months period ended 31 December 2010

	Six months p	period ended	Quarte	r ended
	December	December	December	December
	2010	2009	2010	2009
Operating revenue	1,012,084,281	907,012,435	186,295,363	98,482,439
(Loss) gain on sale of securities-ne	t (32,462,247)	(332,602,086)	79,740,799	10,008,120
Gain on remeasurement		0.050.504.404		4555005
of investments - net	200,108,925	2,052,581,406	326,206,354	177,726,097
	1,179,730,959	2,626,991,755	592,242,516	286,216,656
Operating and administrative				
expenses	(77,336,506)	(106,505,660)	(41,156,993)	(55,403,891)
Operating profit	1,102,394,453	2,520,486,095	551,085,523	230,812,765
Other income	617,343	12,322,644	5,376	402,173
	1,103,011,796	2,532,808,739	551,090,899	231,214,938
Finance cost	(79,429,662)	(182,789,908)	(44,814,354)	(75,088,028)
Profit before tax	1,023,582,134	2,350,018,831	506,276,545	156,126,910
Taxation				
For the period				
- Current	(2,712,352)	(49,372,632)	5,284,577	18,127,368
- Deferred	(61,566,569)	327,796,875	(61,566,569)	441,787,500
Prior year	-	-	-	
	(64,278,921)	278,424,243	(56,281,992)	459,914,868
Profit after tax Rupees	959,303,213	2,628,443,074	449,994,553	616,041,778
Earnings per share -				
basic and diluted Rupees	2.56	7.01	1.20	1.64

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.

CHAIRMAN & CHIEF EXECUTIVE

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## **Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)**

## For the six months period ended 31 December 2010

	Six months p	period ended	Quarter ended		
·	December	December	December	December	
	2010	2009	2010	2009	
Profit for the period	959,303,213	2,628,443,074	449,994,553	616,041,778	
Other comprehensive (loss) / income					
Unrealized diminution during the period on remeasurement of investments classified as 'available for sale'	(23,819,872)	5,293,157	10,401,769	(8,262,456)	
Reclassification adjustments relating to loss realized on disposal of investments classified as 'available for sale'	1,737,905	-	-	-	
Impairment loss on investments classified as 'available for sale' transferred to profit and					
loss account	*	71,091,000	-	37,834,331	
Other comprehensive (loss) / income for the year	(22,081,967)	76,384,157	10,401,769	29,571,875	
Total comprehensive income for the period Rupees	937,221,246	2,704,827,231	460,396,322	645,613,653	

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.

**CHAIRMAN & CHIEF EXECUTIVE** 

## **Condensed Interim Unconsolidated Cash Flow**

## Statement (Unaudited)

For the six months period ended 31 December 2010

	December	December
Note	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES	4-4-4-4	0010115500
Cash generated from operations 9	471,526,930	2,848,117,588
Income tax paid	(20,294,942)	(8,227,891)
Finance cost paid	(55,010,857)	(206,197,077)
Net cash generated from operating activities	396,221,131	2,633,692,620
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property and equipment	(1,321,379)	(178,959)
Proceeds from sale of property and equipment	790,000	546,340
Dividend received	185,994,568	78,708,295
Interest received	3,252,454	44,704,891
Acquisition of long term investments	(1,032,152,108)	(229,671,074)
Proceeds from sale of long term investments	9,798,843	2,499,950
Long term deposits	(681,800)	-,,
Net cash used in investing activities	(834,319,422)	(103,390,557)
CASH FLOWS FROM FINANCING ACTIVITIES	_	
Net cash flows from financing activities		•
Net (decrease) / increase in cash and cash equivalents	(438,098,291)	2,530,302,063
Cash and cash equivalents at beginning of the period	(612,805,470)	(2,613,856,135)
Cash and cash equivalents at end of the period 10 Rup	ees (1,050,903,761)	(83,554,072)

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.

CHAIRMAN & CHIEF EXECUTIVE

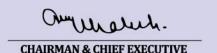
## **Condensed Interim Unconsolidated Statement of**

## **Changes in Equity (Unaudited)**

For the six months period ended 31 December 2010

	Share capital		Reser	ves		— Total
	Issued, subscribed and paid up	Unrealized appreciation, (diminution) of remeasurement classified as 'available for sale'	on nt	Unappropriate profit	d Sub total	Total
Balance as at 1 July 2009	3,750,000,000	(87,425,952)	4,000,000,000	8,472,748,885	12,385,322,933	16,135,322,933
Total comprehensive income for the six months period						
Profit for the period ended 31 December 2009	-	-	•	2,628,443,074	2,628,443,074	2,628,443,074
Unrealized appreciation during the period on remeasurement of investments classified as 'available for sale'	-	5,293,157		( <u>.</u>	5,293,157	5,293,157
Impairment loss on investments classified as						
'available for sale' transferred to profit and loss accour	t	71,091,000 76,384,157		2,628,443,074	71,091,000 2,704,827,231	71,091,000 2,704,827,231
Transactions with owners		•	•	1.		
Balance as at 31 December 2009 Rupees	3,750,000,000	(11,041,795)	4,000,000,000	11,101,191,959	15,090,150,164	18,840,150,164
Balance as at 1 July 2010	3,750,000,000	(237,069,004)	4,000,000,000	12,271,214,379	16,034,145,375	19,784,145,375
<b>Total comprehensive income</b> for the six months period						
Profit for the six months period ended 31 December 2010		-	•	959,303,213	959,303,213	959,303,213
Unrealized diminution during the period on remeasurement of investments classified as 'available for sale'		(23,819,872)		-	(23,819,872)	(23,819,872)
Reclassification adjustments relating to loss realized on disposal of investments classified as 'available for sale'	-	1,737,905	_	-	1,737,905	1,737,905
A CONTRACTOR OF THE CONTRACTOR	- '	(22,081,967)	•	959,303,213	937,221,246	937,221,246
Transaction with owners Distribution of 112.5 million Shares of Fatima Fertilizer Limited for the year ended 30 June 2010				(1.314.000,000)	(1,314,000,000)	(1.314.000.000)
Balance as at 31 December 2010 Rupees	3,750,000,000	(250 150 071)	4.000.000.000	11,916,517,592		
balance as at 31 December 2010 Rupees	3,730,000,000	(237,130,7/1)	4,000,000,000	11,710,317,392	13,037,300,021	17,407,300,021

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.



## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

### 1. LEGAL STATUS AND NATURE OF BUSINESS

Arif Habib Corporation Limited (formerly Arif Habib Securities Limited) was incorporated in Pakistan on 14 November 1994 as a public limited company under the Companies Ordinance, 1984. The Company is listed on the Karachi, Lahore and Islamabad Stock Exchanges of Pakistan. The principal activity of the Company is to manage investments in subsidiary companies and associates engaged in Chemical, Fertilizer, Financial Services, Construction & Materials, Industrial Metal, Steel and Other Sectors including short term investments in securities. The registered office of the Company is situated at Arif Habib Centre, 2nd Floor, 23 M. T. Khan Road, Karachi, Pakistan. The Company is domiciled in the province of Sindh.

These condensed interim financial statements are separate financial statements of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest rather than on the basis of reported results. Consolidated condensed interim financial information is prepared separately.

The Company has following long term investments:

Name of Company

Subsidiaries S	hareholding
<ul> <li>Arif Habib Limited, a brokerage house</li> <li>Arif Habib Investments Limited (formerly Arif Habib Investment</li> </ul>	75.15%
Management Limited), an asset management company - Arif Habib DMCC, a UAE incorporated member company of	60.18%
Dubai Gold and Commodities Exchange - SKM Lanka Holdings (Private) Limited, a Srilankan incorporated	100.00%
brokerage house at Colombo Stock Exchange	75.00%
<ul> <li>Pakistan Private Equity Management Limited, a venture capital company</li> </ul>	85.00%
- Sachal Energy Development (Pvt) Limited, a wind power generation company	99.99%
Associates	
- Pakarab Fertilizers Limited	30.00%
- Aisha Steel Mills Limited	32.71%
- Al-Abbas Cement Industries Limited	37.86%
- Thatta Cement Company Limited	9.06%
- Rozgar Microfinance Bank Limited	19.01%
- Sweetwater Dairies Pakistan (Private) Limited	28.82%
- Fatima Fertilizer Company Limited	12.94%
Others	
- Takaful Pakistan Limited	10.00%
- Sunbiz (Private) Limited	4.65%

## Financial Information (Unaudited)

### For the six months period ended 31 December 2010

#### 1.1 Change in the composition of the Group

During the six months period ended 31 December 2010, the Company obtained control of Sachal Energy Development (Pvt) Limited, a power generation company, by acquiring 4,000,006 ordinary shares of Rs. 10 each from Mr. Arif Habib. As a result, the Company now has 99.99% equity interest in Sachal Energy Development (Pvt) Limited.

Further, the Company subscribed for 30,283,250 right shares of Aisha Steel Mills Limited (an associate). This resulted in increase in Company's holding in this associate from 25% to 32.71%.

The Company also purchased 717,407 shares of Al-Abbas Cement Industries Limited (an associate) during the period, which resulted in increase in Company's holding in this associate from 37.47% to 37.86%.

Furthermore, the Company sold 517,000 shares of Thatta Cement Company Limited (an associate) during the period, which resulted in decrease in Company's holding in this associate from 9.71% to 9.06%.

In addition, the Company also subscribed for 1,333,333 shares of Sweet Water Dairies Pakistan (Private) Limited (an associate). This resulted in increase in the Company's holding in the associate form 27.83% to 28.82%.

During this period, the Company has distributed 112.50 million shares of Fatima Fertilizers Company Limited (an associate) to its shareholders as specie dividend and purchased 56.13 million shares of the same company. Further, the Company has also received 67.50 million shares of this associate as specie dividend from Pakarab Fertilizers Limited and 0.145 million shares from Reliance Weaving Mills Limited . This resulted in an overall increase in Company's holding in the associate from 12.38% to 12.94%.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim unconsolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

This condensed interim unconsolidated financial information is unaudited and subject to limited scope review by the auditors, and is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

This condensed interim unconsolidated financial information does not include all the information required for full financial statements and should be read in conjunction with the published financial statements as at and for the year ended 30 June 2010.

This condensed interim unconsolidated financial information is presented in Pakistan Rupees which is also the Company's functional currency and all financial information presented has been rounded off to the nearest rupee.

This condensed interim financial information has been prepared on the basis of a single reportable segment.

## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

### 2.2 Significant accounting policies

The accounting policies adopted by the Company in the preparation of this condensed interim unconsolidated financial information are the same as those applied in preparation of the preceding annual financial statements of the Company as at and for the year ended 30 June 2010.

Amendments to certain existing standards and new interpretations on approved accounting standards that became effective during the period either were not relevant to the Company's operations or did not have any significant impact on the accounting policies of the Company.

### 2.3 Use of estimates and judgments

The preparation of this condensed interim unconsolidated financial information in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience. Actual results may differ from these estimates.

In preparing this condensed interim unconsolidated financial information, significant judgments were made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements of the Company as at and for the year ended 30 June 2010.

### 3. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Company as at and for the year ended 30 June 2010.

4.	SHORT TERM BORROWINGS - secur	red	Unaudited 31 December	Audited 30 June	
		Note	2010	2010	
	From various banking companies - Short term running finance	Rupees	1,066,359,390	620,235,048	

4.1 Short term running finance facilities are available from various commercial banks, under mark-up arrangements, amounting to Rs. 2,980 million (30 June 2010: Rs. 2,980 million) which represents the aggregate of sale prices of all mark-up agreements between the Company and the banks. These facilities have various maturity dates upto 30 December 2011. These arrangements are secured against pledge of marketable securities with minimum 30% margin (30 June 2010: 30% margin). These running finance facilities carry mark-up ranging from 3 month KIBOR+1% to 3 month KIBOR+2.5% per annum (30 June 2010: 3 month KIBOR+1% to 3 month KIBOR+2.5% per annum) calculated on a daily product basis that is payable quarterly. The carrying amount of securities pledged as collateral against outstanding liability amounts to Rs. 2,458.04 million (30 June 2010: Rs. 1,433.646 million). The aggregate amount of these facilities which have not been availed as at the balance sheet date amounts to Rs. 1,913.64 million (30 June 2010: Rs. 2,359.763 million).

## **Financial Information (Unaudited)**

### For the six months period ended 31 December 2010

#### 5. CONTINGENCIES AND COMMITMENT

Provision for impairment in RMFBL

There is no change in the status of a contingency as disclosed in the preceding annual financial statements of the Company as at 30 June 2010.

### PROPERTY AND EQUIPMENT 6.

Following is the cost of property and equipment that have been added / disposed off during the six months period ended 31 December 2010:

	S	Six months period ended 31 December 2010		Six months period ended 31 December 2009		
	·					
		Additions	Disposals	Addit	ions	Disposals
	Vehicles Office equipment Computer and allied equipments	1,070,000 101,370 150,009	1,169,000		5,000 - 3,959	1,237,000
	Rupees _	1,321,379	1,169,000		8,959	1,237,000
7.	LONG TERM INVESTMENTS		Unaudit 31 Decem	and the same of		Audited 30 June
		Note	2010			2010
	At cost At fair value through profit or lo Available for sale	7.1 7.2 7.3	3,739,220, 15,559,041, 376,678,	004 978	15,	396,388,391 731,225,855 407,660,224
		Rupees	19,674,940,9	933	19,	535,274,470
7.1	At cost					
	Subsidiaries:					
	Arif Habib Limited (AHL) Arif Habib Investments Limited		2,675,247,	20.500	2	,675,247,180
	Arif Habib DMCC (AHD)		81,947, 29,945,	CONTROL OF THE PARTY OF THE PAR		81,947,527 29,945,898
	Pakistan Private Equity Managemer	t Limited (PPEML)				42,500,000
	SKM Lanka Holdings (Private) L		43,197,	THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUMN TW		43,197,216
	Sachal Energy Development (Pv		40,000,0			-
			2,912,837,	381	2	,872,837,821
	Provision for impairment in PPI	EML	(17,000,	000)		(17,000,000)
			2,895,837,	381	2	,855,837,821
	Associates:					
	Aisha Steel Mills Limited (ASML		800,083,0			497,250,570
	Rozgar Microfinance Bank Limit	ted (RMFBL)	32,310,0			32,310,000
	D	EDI	832,393,	070		529,560,570

(19,010,000)

813,383,070

(19,010,000)

510,550,570

## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

		Unaudited 31 December	Audited 30 June
	Note	2010	2010
	Other investments:		
	Takaful Pakistan Limited (TPL)	30,000,000	30,000,000
	Sun Biz (Private) Limited (SBL)	1,000,000	1,000,000
	Suit Did (TTTuce) difficult (SDD)	31,000,000	31,000,000
	Provision for impairment in SBL	(1,000,000)	(1,000,000)
		30,000,000	30.000.000
	Rupees	3,739,220,951	3,396,388,391
7.2	At fair value through profit or loss		
	Associates:		
	Pakarab Fertilizers Limited (PFL)	12,360,600,000	12,360,600,000
	Fatima Fertilizer Company Limited (FFCL)	2,918,990,149	3,101,175,000
	Sweetwater Dairies Pakistan (Private) Limited (SDPL)	279,450,855	269,450,855
	Rupees	15,559,041,004	15,731,225,855
7.3	Available for sale		
	Associate:		
	Al-Abbas Cement Industries Limited (AACIL)	379,817,218	385,549,504
	Thatta Cement Company Limited (THCCL)	136,445,760	161,694,720
		516,262,978	547,244,224
	Provision for impairment in AACIL	(139,584,000)	(139,584,000)
	Rupees	376,678,978	407,660,224
			717 - 201 - 21 - 21 - 22 - 21 - 22 - 21 - 22 -

7.4 Investments having an aggregate market value of Rs. 2,254.85 million (30 June 2010: Rs. 1,690.151 million) have been pledged with financial institutions as security against financing facilities (see note 4.1) out of which Rs. 879.16 million (30 June 2010: Rs. 486.22 million) relates to long term investments.

### 8. LOANS AND ADVANCES - unsecured

		Unaudited 31 December	Audited 30 June
	Note	2010	2010
Considered good	_		
Advance for new investment		70,000,000	70,000,000
Advance against expenses		635,000	635,000
To related parties:			
Aisha Steel Mills Limited	8.1	60,000,000	10,000,000
Arif Habib Investments Limited		-	15,000,000
Javedan Cement Limited	8.1	460,000,000	-
Al-Abbas Cement Industries Limited	- Advance		
against equity	8.2	697,500,000	173,000,000
Sachal Energy Development (Private) Limited -			

## **Financial Information (Unaudited)**

### For the six months period ended 31 December 2010

	Unaudited 31 December	Audited 30 June
Note	2010	2010
Advance against equity 8.2	74,999,940 1,363,134,940	268,635,000
Provision for doubtful debts - Opening balance - Reversal / (provision) during the period / year		(12,188,785) 12,188,785
- Closing balance Rupees _	1,363,134,940	268,635,000

- 8.1 This represents amount paid as loan carrying markup upto 3 months KIBOR plus 3%, repayable within 12 months. Being group companies, no collateral was obtained.
- 8.2 The Company has given advances to subscribe for prospective right issue of shares of the said companies.

#### 9. **CASH GENERATED FROM OPERATIONS**

Profit before tax  Adjustments for:	1,023,582,134	2,350,018,831
Depreciation	4,580,898	5,385,258
Dividend income	(989,524,866)	(753,708,295)
Mark-up on bank balances, loans and advances	(14,507,046)	(153,304,140)
Exchange gain on foreign currency bank balances	(12,306)	(133,859)
Impairment loss on investments	. (22,555)	71,091,000
Gain on sale of property and equipment	(605,037)	,,
Gain on remeasurement of short term investments	(548,518,462)	-
Loss / (gain) on remeasurement of	(0.10,020,102)	- 9-07
investment in associates	348,409,537	(434,250,000)
Loss on disposal of long term investment	1,737,905	(10.1,200,000)
Finance cost	78,924,839	182,789,908
	(1,119,514,538)	(1,082,130,128)
Operating (loss) / profit before		
working capital changes	(95,932,404)	1,267,888,703
Changes in working capital		
(Increase) / decrease in current assets		
Trade debts	_	(27,237,815)
Loans and advances	(1,094,499,940)	(27,257,615)
Prepayments	37,800	79,547
Other receivables	2,796,957	244,374
Short term investments	1,614,824,880	(1,645,681,359)
Increase / (decrease) in current liabilities	1,011,021,000	(1,010,001,007)
Trade and other payables	44,299,637	3,252,824,138
Trade and outer payables	567,459,334	1,580,228,885
Cash generated from operations Rupees	471,526,930	2,848,117,588

## Financial Information (Unaudited)

For the six months period ended 31 December 2010

10.	CASH AND CASH EQUIVALENTS		Unaudited 31 December	Audited 30 June
100			2010	2010
	Cash and bank balances		15,455,629	7,429,578
	Short term borrowings		(1,066,359,390)	(620,235,048)
		Rupees	(1,050,903,761)	(612,805,470)

### 11. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties comprise of group companies (subsidiaries and associates), directors and their close family members, major shareholders of the Company, key management personnel and staff provident fund. Transactions with related parties are on arm's length. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules. Transactions and balances with related parties during the period other than those disclosed elsewhere in the condensed interim unconsolidated financial information are given below:

			Six months period ended	
			December	December
			2010	2009
Name of the related party and realtionship with the Company	Nature of transaction			
Arif Habib Limitd	- Services availed - Cash dividend - Loan / advance - Loan / advance repayment - Mark-up on loan and advance - Number of bonus shares received	Rupees Rupees Rupees	1,230,854 - 235,000,000 235,000,000 3,344,418 5,636,595	11,679,260 33,750,000 - - - -
Arif Habib Investment Limited	- Loan / advance - Loan / advance repayment - Mark-up on loan and advance - Number of bonus shares received	-	20,000,000 35,000,000 1,088,806 3,610,694	- - - -
Arif Habib Bank Limited	Mark-up on short term running finance     Mark-up on bank deposit	Rupees	<u>.</u>	2,581,330 448,205

## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

			Six months p	eriod ended
			December	December
			2010	2009
Pakistan Private Equity	- Initial / fresh equity			
Management Limited	investments - Loan / advance	Rupees		25,500,000
	repayment	Rupees		12,188,784
	<ul> <li>Mark-up on loan and advance</li> </ul>	Rupees		332,268
Sachal Energy Development (Pvt) Limited	- Advance against shares	Rupees	74,999,940	
Associates				
Al-Abbas Cement Industries	- Initial / fresh equity	100		
Limited	investment - Advance against shares	Rupees	-	146,930,094
	- Loan / advance	Rupees	25,000,000	
	- Loan / advance	Rupees	23,000,000	
	repayment - Mark-up on loan	Rupees	25,000,000	
	and advance	Rupees	196,377	
Sweetwater Dairies Pakistan		D	10.000.000	F7.240.000
	right shares	Rupees	10,000,000	57,240,980
Aisha Steel Mills Limited	- Subscription of	_		
	right shares		302,832,500	<u> </u>
	- Loan / advance - Loan / advance	Rupees	180,444,931	
	repayment - Mark-up on loan	Rupees	130,444,931	
	and advance	Rupees	1,880,833	
Pakarab Fertilizers Limited	- Specie dividend	Rupees	801,900,000	675,000,000
Other related party				
Memon Health and Education	·			
Foundation	<ul> <li>Mark-up on loan and advance</li> </ul>	Rupees		4,650,356
Javedan Cement Limited	- Loan / advance	Rupees	460,000,000	-
	- Mark-up on loan and advance	Rupees	7,877,235	379,553
	una auvanec	Rupees	7,077,200	377,333

## **Financial Information (Unaudited)**

## For the six months period ended 31 December 2010

			Six months pe	
			December	December
AUGI D. 11 . F. 1	D :1 .6 1		2010	2009
AHSL Provident Fund	- Provident fund contribution	Rupees	573,757	252,993
Arif Habib Real Estate Services (Pvt) Limited	- amount received for shared expenses	Rupees	2,903,071	-
Rotocast Engineering (Pvt) Limited	- Payment of rent and maintenance charges	Rupees	4,456,954	-
Key management personnel	- Remuneration	Rupees	6,289,062	5,950,000
Mr. Arif Habib (CEO)	- Mark-up on loan from CEO	Rupees		50,179,173
	- Proceeds from sale of vehicle	Rupees	790,000	-
Mr. Akmal Jameel	- Proceeds from sale of vehicle	Rupees		546,340
			Unaudited 31 December	Audited 30 June
			2010	2010
Balances as at - Receivable from Sweetwate		Rupees	537,978	476,348
(Private) Limited- unsecure - Receivable from CEO		Rupees	114,484	- 4646
- Payable to Arif Habib Limite	ea	Rupees	24,249,234	4,646

### 12. CORRESPONDING FIGURES

Corresponding figures have been reclassified / rearranged, where ever necessary, for better presentation.

Profit and loss account	From	То	Rupees	
Mark-up income	Other income	Operating revenue	153,304,140	

## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

#### 13. EVENTS AFTER THE BALANCE SHEET DATE

On January 19, 2011, the Company being sponsors of Arif Habib Investments Limited (AHI-AMC) and MCB Bank Limited, sponsors of MCB Asset Management Company (MCB-AMC) have signed the Shareholders' agreement for the proposed merger between the two entities. Based on the agreed swap ratio, the shareholders of MCB-AMC shall be issued 1.2 shares in the merged entity in lieu of each share of MCB-AMC held by them. Thus, the paid up capital of the merged entity shall be doubled to 72 million shares of Rs. 10 each. Of these shares, 36 million shares will be held by MCB Bank Limited and a similar number by the current shareholders of AHI-AMC. This will reduce the Company's holding in subsidiary to 30.09%.

#### DATE OF AUTHORIZATION FOR ISSUE 14.

This condensed interim unconsolidated financial information has been authorized for issue on 25 February 2011 by the Board of Directors of the Company.

**CHAIRMAN & CHIEF EXECUTIVE** 



## **Condensed Interim Consolidated Balance Sheet**

## As at 31 December 2010

		Unaudited December	Audited June
	Note	2010	2010
			(Restated)
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital		10,000,000,000	10,000,000,000
Issued, subscribed and paid up			
share capital		3,750,000,000	3,750,000,000
Reserves		11,073,228,515	11,188,706,835
		14,823,228,515	14,938,706,835
Minority interest		564,530,311	524,655,044
		15,387,758,826	15,463,361,878
Non-current liabilities			
Long term loans		97,877,500	183,939,269
Liabilities against assets subject			
to finance lease		3,910,137	4,385,569
Deferred taxation		252,494,104	263,791,923
Current liabilities			
Trade and other payables		432,237,012	416,895,696
Interest/Mark-up accrued		64,063,067	55,280,439
Short term borrowings		1,871,598,661	1,217,727,694
Current portion of lease liability		850,115	
Provision for taxation		4,124,505	2,354,617
Current portion of long term loans			153,250,000
		2,372,873,360	1,845,508,446
	Rupees	18,114,913,927	17,760,987,085
	Rupees	10,114,713,747	17,700,707,003

## **Condensed Interim Consolidated Balance Sheet**

### As at 31 December 2010

		Unaudited December	Audited June
	Note	2010	2010
ASSETS			(Restated)
Non-current assets			
Property and equipment	6	337,242,761	345,924,089
Intangible assets		38,799,336	34,681,348
Goodwill		2,160,310,718	2,160,310,718
Membership cards and licenses		69,328,035	68,655,000
Long term investments		9,100,541,341	8,818,153,833
Investment property		126,000,000	100,700,000
Long term loans and		40 200 042	10 207 700
advances - considered good		10,280,812 33,081,338	18,307,708 36,120,043
Long term deposits and prepayments  Deferred cost		65,211,548	30,120,043
200000000000000000000000000000000000000		03,211,310	
Current assets		4 (04 040 (67	4.700.054.400
Trade debts		1,691,043,667	1,760,651,188
Loans and advances - considered good		1,365,687,610	263,270,015
Deposits and prepayments		60,427,943	71,015,733
Advance tax		88,922,432	68,632,877
Other receivables - considered good		145,939,128	207,196,507
Short term investments		2,621,709,533	3,680,869,407
Cash and bank balances		200,387,725	126,498,619
		6,174,118,038	6,178,134,346
	Rupees	18,114,913,927	17,760,987,085

The annexed notes 1 to 11 form an integral part of this condensed interim consolidated financial information.

**CHAIRMAN & CHIEF EXECUTIVE** 

## **Condensed Interim Consolidated Profit and Loss**

## **Account (Unaudited)**

## For the six months period ended 31 December 2010

	Six months p	eriod ended	Quarte	Quarter ended	
	December	December	December	December	
	2010	2009	2010	2009	
		Restated		Restated	
Operating revenue Gain / (loss) on sale of securities-net Gain on remeasurement of	457,622,047 47,246,175	960,382,897 (132,365,518)	169,572,413 159,782,731	820,704,628 117,457,761	
investments - net	302,379,381	1,543,360,416	197,057,486	29,308,224	
	807,247,603	2,371,377,795	526,412,630	967,470,613	
Operating, administrative and other expenses Provision against receivables from	(303,800,313)	(288,632,509)	(170,668,384)	(179,319,004)	
proposed funds Unrealised gain on investment property Impairment loss on property and equipment Impairment loss on availble for sale investments	(6,930,844) 10,316,000 (1,377,225) (2,407,000)	(400,000)	(6,930,844) 10,316,000 (1,377,225) (2,407,000)	1	
Operating profit	503,048,221	2,082,345,286	355,342,177	788,151,609	
			Martin risks till 1975		
Other income	64,618,947 567,667,168	361,064,177 2,443,409,463	19,811,715 375,153,892	183,919,170 972,070,779	
	307,007,100	2,443,409,403	3/3,133,092	9/2,0/0,//9	
Finance cost	(123,139,277)	(258,813,879)	(68,345,019)	(97,920,671)	
	444,527,891	2,184,595,584	306,808,873	874,150,108	
Share of profit from associates - net of tax	291,820,906	412,835,881	157,384,018	283,883,640	
Profit before tax Taxation	736,348,797	2,597,431,465	464,192,891	1,158,033,748	
For the period - Current	(13,873,033)	(55,151,221)	1,034,257	16,490,087	
- Deferred	11,297,821	-	8,203,479	-	
Prior year	(19,719)	4,338,592	(19,719)	3,885,965	
Profit after tax from	(2,594,931)	(50,812,629)	9,218,017	20,376,052	
continuing operations Rupees	733,753,866	2,546,618,836	473,410,908	1,178,409,800	
Discontinued operations		121 102 200 200 200 200			
Loss for the period from discontinued operations Profit for the period Rupees	733,753,866	(1,498,603,000) 1,048,015,836	473,410,908	(1,201,269,000) (22,859,200)	
Pront for the period Rupees	/33,/33,000	1,040,015,050	4/3,410,908	[22,839,200]	
Profit / (loss) attributable to: Equity holders of Arif Habib Corporation Limited					
From continuing operations	684,339,776	2,467,613,958	444,296,702	1,280,313,975	
From discontinued operations Rupees		(890,170,182)	444 206 702	(713,553,786)	
Minority interest	684,339,776	1,577,443,776	444,296,702	566,760,189	
From continuing operations From discontinued operations	49,414,100	78,803,679 (608,432,818)	29,114,206	21,412,682 (487,715,214)	
Rupees	49,414,100	(529,629,139)	29,114,206	(466,302,532)	
Earnings / (loss) per share - basic and diluted					
From continuing operations	1.82	6.58	1.18	3.41	
From discontinued operations	0.00	(2.37)	0.00	(1.90)	
Total Rupees	1.82	4.21	1.18	1.51	

The annexed notes 1 to 11 form an integral part of this condensed interim consolidated financial information.

CHAIRMAN & CHIEF EXECUTIVE

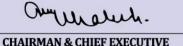
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## **Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)**

## For the six months period ended 31 December 2010

	Six months	period ended	Quarter ended		
•	December	December	December	December	
	2010	2009	2010	2009	
	lų	Restated	·	Restated	
Profit for the period	684,339,766	1,577,443,776	444,296,702	566,760,189	
Other comprehensive income / (lo Surplus / (deficit) on	iss)				
remeasurement of investments classified as 'available for sale'	14,430,764	666,471,222	(51,988,266)	369,863,228	
Net effect of translation of net assets of foreign subsidiary to presentation currency	3,626,133	543,878	3,186,912	99,000	
Other comprehensive income /					
(loss) for the period	18,056,897	667,015,100	(48,801,354)	369,962,228	
Total comprehensive income					
for the period Rupees	702,396,663	2,244,458,876	395,495,348	936,722,417	

The annexed notes 1 to 11 form an integral part of this condensed interim consolidated financial information.





## **Condensed Interim Consolidated Cash Flow**

## Statement (Unaudited)

## For the six months period ended 31 December 2010

	December	December
Note	2010	2009
ASH FLOWS FROM OPERATING ACTIVITIES		Restated
rofit before tax	736,348,979	2,184,995,584
djustments for:	750,510,717	2,101,770,001
epreciation	20,898,322	18,557,330
rovision against receivables from proposed funds	6,930,844	-
mpairment loss on property and equipment	1,377,225	
mpairment on investments	2,407,000	71,272,050
hare of profit from associate - net	(291,820,906)	
Loss) / gain on sale of property and equipment leversal for doubtful debts	(595,353)	315,355
Inrealised gain on investment property	(10,316,000)	(76,937,739) 400,000
amortization charges	(10,516,000)	686,859
Gain on sale of shares	47,246,175	(199,591,329)
Mark-up on bank balances, loans and advances	(18,289,241)	(221,506,857)
Dividend Income	(862,445,011)	(765,954,279)
ntangible asset	(4,117,988)	
inance cost	123,139,277	257,788,403
	(985,585,656)	(914,970,207)
perating (loss) / profit before working capital changes	(249,236,859)	1,270,025,377
hanges in working capital:		
Increase) / decrease in current assets		72.00.00.00.00.00.00.00.00.00.00.00.00.00
rade debts	69,607,521	(67,947,992)
oans and advances	(1,102,417,595)	97,011,868
repayments	10,587,790	(124,290)
Other receivables Phort term investments	78,058,362	(355,331)
onort term investments Other assets	1,011,913,699	357,082,445
ncrease / (decrease) in current liabilities		337,062,443
Trade and other payables	7,033,246	3,438,007,564
Tudo and outer payables	74,783,023	2,718,033,363
Cash (used in) / generated from operations	(174,453,836)	3,988,058,740
ncome tax paid	(30,250,247)	(19,068,059)
inance cost paid	(114,356,649)	(316,675,400)
Net cash (used in) / generated from operating activities	(319,060,732)	3,652,315,281
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property and equipment	(13,443,551)	(3,816,856)
Proceeds from sale of assets	1,821,910	1,697,006
Membership cards and licenses	(673,035)	(21,710,000)
nvestment property	(25,300,000)	(1,500,000)
Dividend received	185,994,568	90,954,279
Deferred cost	(65,211,548)	165 504 511
nterest received .ong term investments	1,488,258 (117,726,247)	165,534,711 127,267,268
ong term loans and advances	8,026,896	(57,670,491)
ong term deposits	3,038,705	1,606,825
let cash (used in) / generated from investing activities	(21,984,044)	302,362,742
ASU ELOMS EDOM EINANCING ACTIVITIES	-	
CASH FLOWS FROM FINANCING ACTIVITIES Long term financing	(220 211 760)	(466,625,000)
Dividend paid	(239,311,769)	(45,000,000)
ease liability	374,683	(43,000,000)
let cash used in financing activities	(238,937,086)	(511,625,000)
lat (damages) / increases in each and each acceptalt	(570,001,001)	2 442 052 022
let (decrease) / increase in cash and cash equivalents	(579,981,861)	3,443,053,023
ash and cash equivalents at beginning of the period ash and cash equivalents at end of the period 7	(1,091,229,075) (1,671,210,936)	(3,841,913,205)
asii anu casii culiivalents at enu oi ule beriou /	11.0/1.210.7301	[370,000,182]

The annexed notes 1 to 11 form an integral part of this condensed interim consolidated financial information.

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## **Condensed Interim Consolidated Statement of**

## **Changes in Equity (Unaudited)**

## For the six months period ended 31 December 2010

		Share capital		R	eserves			
		Issued, subscribed and paid up	Surplus/ (deficit) on remeasurement of investments/ fixed assets		on reserve to on	Unappropriate profit	d Sub total	Total
	Rupees	3,750,000,000	(539,888,801)	27,047,930	4,019,567,665	5,973,707,384	9,480,434,178	13,230,434,178
as previously reported  Effect for change in accounting policy of prior years	Rupees	3,750,000,000	(539,888,801)	27,047,930	4,019,567,665	31,266,158 6,004,973,542	31,266,158 <b>9,511,700,336</b>	31,266,158 13,261,700,336
Total comprehensive income/(loss) for Profit for the period ended 31 December 2		ted -	*			1,577,443,776	1,577,443,776	1,577,443,776
Other comprehensive income								
Surplus on remeasurement of investments classified as available for sale	S	121	666,471,222	-	-	2	666,471,222	666,471,222
Net effect of translation of net assets of foreign subsidiary to presentation current	cy	1.71	<u>.</u> *€	543,878	.T	÷	543,878	543,878
Balance as at 31 December 2009				-9				
as restated F	Rupees	3,750,000,000	126,582,421	27,591,808	4,019,567,665	7,582,417,318 1	1,756,159,212	15,506,159,212
Balance as at 30 June 2010 as previously reported	Rupees	3,750,000,000	(424,820,983)	29,325,287	4,019,567,665	7,535,472,908 1	1,159,544,877	14,909,544,877
Effect for change in accounting policy of prior years		_	020		2	29,161,958	29,161,958	29,161,958
	Rupees	3,750,000,000	(424,820,983)	29,325,287	4,019,567,665	7,564,634,866 1		
Total comprehensive income/(loss) for period	•							
Profit for the period ended 31 December 2	2010	181	*	•	in.	684,339,766	684,339,766	684,339,766
Other comprehensive income								
Surplus on remeasurement of investments classified as available for sale	s	72	14,430,764				14,430,764	14,430,764
Appropriation of retained earnings for spe	ecie	1721	2	25	2	(817,874,982)	(817,874,982)	(817,874,982)
Net effect of translation of net assets of foreign subsidiary to presentation current	псу		-	3,626,133	77		3,626,133	3,626,133
Balance as at 31 December 2010								

The annexed notes 1 to 11 form an integral part of this condensed interim consolidated financial information.

**CHAIRMAN & CHIEF EXECUTIVE** 

## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

### 1. STATUS AND NATURE OF BUSINESS

Arif Habib Corporation Limited (Formerly Arif Habib Securities Limited) (AHCL), the Parent Company, was incorporated in Pakistan on 14 November 1994 as a public limited company under the Companies Ordinance, 1984. The Company is listed on the Karachi, Lahore and Islamabad Stock Exchanges of Pakistan. The principal activity of the Company is to manage investments in subsidiary companies and associates engaged in Chemicals/Fertilizer, Financial Services, Construction & Materials, Industiral Metal/Steel and Other Sectors including investments in securities. The registered office of the Company is situated at Arif Habib Centre, 2nd Floor, 23, M. T. Khan Road, Karachi, Pakistan. The Company is domiciled in the province of Sindh.

The Group comprises of the Parent Company and following subsidiary companies that have been consolidated in these financial statements on line by line basis. All material inter company balances, and transactions have been eliminated.

Subsi	diaries		Shareholding (including
Name	e of Company	Note	indirect holding)
-	Arif Habib Limited (AHL)	1.1	75.15%
-	Arif Habib Investments Limited (formerly Arif Habib		
	Investment Management Limited) (AHIL)	1.2	60.18%
_	Arif Habib DMCC (AHD)	1.3	100.00%
-	SKM Lanka Holdings (Private) Limited (SKML)	1.4	75.00%
-	Pakistan Private Equity Management Limited (PPEML)	1.5	85.00%
-	Sachal Energy Development (Pvt) Limited, a wind power generation company (SEDL)	1.6	99.99%

Additionally, the Company has long term investments in following associates and these are being carried under equity accounting

ASSO	ciates	Snarenoiding
Nam	e of Company	indirect holding)
-	Pakarab Fertilizers Limited (PFL)	30.00%
-	Aisha Steel Mills Limited (ASML)	32.71%
-	Al-Abbas Cement Industries Limited (AACIL)	37.86%
-	Thatta Cement Company Limited (THCCL)	9.06%
-	Rozgar Microfinance Bank Limited (RMFBL)	19.01%
-	Sweetwater Dairies Pakistan (Private) Limited (SDPL)	28.82%
-	Fatima Fertilizer Company Limited (FFCL)	19.69%

1.1 Arif Habib Limited (AHL) was incorporated in Pakistan on 07 September 2004 under the Companies Ordinance, 1984, as a public limited company. The registered office of AHL is situated at 64, KSE Building, Karachi, Pakistan. It is domiciled in the province of Sindh. AHL is member of Karachi, Lahore, Islamabad Stock Exchanges and National Commodities Exchange. It is registered with SECP as securities brokerage house. AHL is a subsidiary of AHCL with shareholding of 75.15% (June 2010: 75.15%) and principally engaged in the business of securities brokerage, commodities brokerage, IPO underwriting, corporate finance advisory and securities research. The shares of AHL are listed at the Karachi stock Exchange since 31 January 2007.

## Financial Information (Unaudited)

### For the six months period ended 31 December 2010

- 1.2 Arif Habib Investments Limited (AHIL) (formerly Arif Habib Investment Management Limited) was incorporated in Pakistan on 30 August 2000 as a public limited company under the Companies Ordinance, 1984. The registered office of AHIL is situated at Arif Habib Centre, 23 M. T. Khan Road, Karachi, Pakistan. It is domiciled in the province of Sindh. AHIL is a subsidiary of AHCL with shareholding of 60.18% (June 2010: 60.18%). AHIL is registered as an Asset Management Company, Investment Advisor under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC) and Pension Scheme Manager under Voluntary Pension System Rules 2005. AHIL is currently acting as Asset Management Company / Investment Advisor / Pension Scheme Manager for the various funds / schemes.
- 1.3 Arif Habib DMCC (AHD) was incorporated in Dubai, UAE on 24 October 2005 as a limited liability company. Its registered office situated at Dubai Metals and Commodities Center, Dubai, UAE. AHD is a wholly owned subsidiary of AHCL and was granted registration and trading license by the Registrar of Companies of the Dubai Multi Commodities Center (DMCC) Authority on 26 October 2005. AHD is expected to start its commercial operations at the Dubai Gold and Commodities Exchange within next twelve months besides consultancy which has already been started.
- 1.4 S.K.M Lanka Holdings (Pvt.) Limited (SKML) was incorporated in Colombo, Sri Lanka on 15 February 2007 as a limited liability company. Its registered office situated at 86/1, Dawson Street, Colombo 02, Sri Lanka. It is domiciled in the province of Colombo. It is registered with Securities and Exchange Commission of Sri Lanka as securities brokerage house. SKML is a subsidiary of AHCL with 75% (June 2010: 75%) shareholding.
- 1.5 Pakistan Private Equity Management Limited (PPEML) was incorporated in Pakistan on 6 September 2006 as a public limited company under the Companies Ordinance, 1984. The registered office of PPEML is situated at 2/1, RY 16, Old Queens Road, Karachi, Pakistan. It is domiciled in the province of Sindh. PPEML is a subsidiary of AHCL with shareholding of 85% (June 2010:85%). PPEML is a venture capital company registered, under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 as amended through SRO 113(1)2007, with the Securities and Exchange Commission of Pakistan.
- 1.6 Sachal Energy Development (Private) Limited (SEDL) was incorporated in Pakistan on 20 November 2006 as a private limited company under the Companies Ordinance, 1984. The registered office of SEDL is situated in Islamabad, Pakistan. During the period, AHCL obtained control of SEDL by acquiring 4,000,006 shares of Rs 10 each resulting into a shareholding of 99.99% (June 2010:Nil). SEDL plans to carry out the business of purchasing, importing, transforming, converting, distributing, supplying and dealing in electricity and all other form of energy and the related services.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim consolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

This condensed interim consolidated financial information does not include all the information required for full financial statements and should be read in conjunction with the published financial statements as at and for the year ended 30 June 2010.

## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

### 2.2 Significant accounting policies

The accounting policies adopted by the Company in the preparation of these condensed interim consolidated financial statements are the same as those applied in preparation of the preceding published financial statements of the Company for the year ended 30 June 2010, except for change in accounting policy as disclosed in note no. 2.3 below.

The Company has applied revised IAS 1 'Presentation of Financial Statements' (2007), which became effective as of 1 January 2009. The application of this standard has impacted the presentation aspect only (Condensed Interim Consolidated Statement of Comprehensive Income). Comparative information has also been re-presented so that it conforms with the revised standard.

Beside this, IFRS 8 'Operating segments' also became effective from January 1, 2009 which requires an entity to determine and present operating segments based on the information that is provided internally to the Company's Chief Operating Decision Maker (CODM). Adoption of the said IFRS had no impact on the Company's profit / loss for the period or prior periods.

### 2.3 Change in Accounting policy

One of the subsidiary Company has changed it's accounting policy with effect from September 1, 2010 relating to recognition and subsequent measurement of investment property from cost model to fair value model for the reason of more appropriate presentation as permitted by the International Accounting Standard (IAS) 8 'Accounting policies, changes in accounting estimates and errors' and IAS 40 'Investment Property'.

### 2.4 Functional and presentation currency

These consolidated financial statements are presented in Pakistan Rupees, which is the Group's functional and presentation currency. The financial statements of two foreign incorporated subsidiaries have been translated into Pakistan Rupees for the purpose of these consolidated financial statements. All financial information has been rounded to the nearest rupee.

### 2.5 Use of estimates and judgments

The preparation of this condensed interim unconsolidated financial information is in conformity with approved accounting standards, as applicable in Pakistan, estimates and assumptions that affect the application of accounting policies and the reported amounts requires management to make judgments, based on historical experience. Actual results may differ from these estimates.

In preparing this condensed interim consolidated financial information, significant judgments made by management were the same as applied to the annual consolidated financial statements of the Company for the year ended 30 June 2010.

## Financial Information (Unaudited)

### For the six months period ended 31 December 2010

#### 3 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Company as at and for the year ended 30 June 2010.

#### SHORT TERM BORROWINGS - secured 4

	Unaudited 31 December		Audited 30 June
		2010	2010
From various banking companies - Short term running finance	Rupees _	1,871,598,661	1,217,727,694

Short term running finance facilities are available from various commercial banks, under mark-up arrangements, amounting to Rs. 5,030 million (30 June 2010: Rs. 5,030 million) which represents the aggregate of sale prices of all mark-up agreements between the Company and the banks. These facilities have various maturity dates upto 31 December 2011. These arrangements are secured against pledge of marketable securities with 30% margin (30 June 2010: 30% margin). These running finance facilities carry mark-up ranging from 3 month KIBOR+1% to 3 month KIBOR+3.5% per annum (30 June 2010: 1 month KIBOR+1% to 6 month KIBOR+2% per annum) calculated on a daily product basis that is payable quarterly.

#### 5 CONTINGENCIES AND COMMITMENTS

5.1 There is no significant change in contingencies/commitments as disclosed in the preceeding published financial statements of the Company as at 30 June 2010.

#### 6 PROPERTY AND EQUIPMENT

Capital expenditure incurred during the period amounted to Rs. 13.4 million. Disposal of fixed assets during the period amounted to Rs. 1.8 million.

#### 7 CASH AND CASH EQUIVALENTS

	31 December	31 December
	2010	2009
Cash and bank balances Receivable against securities - considered good Short term borrowings	200,387,725 - (1,871,598,661)	55,190,735 132,014,672 (586,065,589)
	(1,671,210,936)	(398,860,182)

## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

### 8 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of group companies (subsidiaries and associates), directors and their close family members, major shareholders of the Company, key management personnel and staff provident fund. Transactions with related parties are on arm's length. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules. Transactions with related parties during the period other than those disclosed elsewhere in the financial statements are given below:

31 December 31 D	ecember)
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Transactions with subsidiaries		2010	2009
- Services availed	Rupees	1,230,854	11,679,260
- Cash dividend	Rupees	-	33,750,000
- Loan / advance	Rupees	255,000,000	-
- Loan / advance repayment	Rupees	270,000,000	
- Mark-up on loan and advance	Rupees	4,433,224	
- Number of bonus shares received		9,247,289	
- Mark-up on short term running finance	Rupees	-	2,581,330
- Mark-up on bank deposit	Rupees	-	448,205
- Initial / fresh equity investments	Rupees		25,500,000
- Loan / advance repayment	Rupees	•	12,188,784
- Mark-up on loan and advance	Rupees	-	332,268
- Advance against shares	Rupees	74,999,940	-
Transactions with associates			
<ul> <li>Initial / fresh equity investment</li> </ul>	Rupees		146,930,094
- Initial / fresh equity investment - Advance against shares	Rupees Rupees	697,500,000	146,930,094
- Advance against shares	Rupees	697,500,000 205,444,931	146,930,094
- Advance against shares - Loan / advance	Rupees Rupees	205,444,931	146,930,094 - - -
- Advance against shares	Rupees		146,930,094 - - - - 5,029,909
<ul> <li>Advance against shares</li> <li>Loan / advance</li> <li>Loan / advance repayment</li> <li>Mark-up on loan and advance</li> </ul>	Rupees Rupees Rupees Rupees	205,444,931 155,444,931 2,077,210	
<ul> <li>Advance against shares</li> <li>Loan / advance</li> <li>Loan / advance repayment</li> </ul>	Rupees Rupees Rupees Rupees Rupees	205,444,931 155,444,931	5,029,909
<ul> <li>Advance against shares</li> <li>Loan / advance</li> <li>Loan / advance repayment</li> <li>Mark-up on loan and advance</li> <li>Subscription of right shares</li> </ul>	Rupees Rupees Rupees Rupees Rupees Rupees	205,444,931 155,444,931 2,077,210 312,832,500	5,029,909 57,240,980
<ul> <li>Advance against shares</li> <li>Loan / advance</li> <li>Loan / advance repayment</li> <li>Mark-up on loan and advance</li> <li>Subscription of right shares</li> <li>Specie dividend</li> </ul>	Rupees Rupees Rupees Rupees Rupees Rupees	205,444,931 155,444,931 2,077,210 312,832,500	5,029,909 57,240,980
<ul> <li>Advance against shares</li> <li>Loan / advance</li> <li>Loan / advance repayment</li> <li>Mark-up on loan and advance</li> <li>Subscription of right shares</li> <li>Specie dividend</li> <li>Legal advisor fee paid to director of CIS under</li> </ul>	Rupees Rupees Rupees Rupees Rupees Rupees	205,444,931 155,444,931 2,077,210 312,832,500 801,900,000	5,029,909 57,240,980 675,000,000
<ul> <li>Advance against shares</li> <li>Loan / advance</li> <li>Loan / advance repayment</li> <li>Mark-up on loan and advance</li> <li>Subscription of right shares</li> <li>Specie dividend</li> <li>Legal advisor fee paid to director of CIS under management (Pakistan Premier Fund Ltd.)</li> </ul>	Rupees Rupees Rupees Rupees Rupees Rupees	205,444,931 155,444,931 2,077,210 312,832,500 801,900,000	5,029,909 57,240,980 675,000,000
<ul> <li>- Advance against shares</li> <li>- Loan / advance</li> <li>- Loan / advance</li> <li>- Loan / advance repayment</li> <li>- Mark-up on loan and advance</li> <li>- Subscription of right shares</li> <li>- Specie dividend</li> <li>- Legal advisor fee paid to director of CIS undomanagement (Pakistan Premier Fund Ltd.)</li> <li>- Director's meeting fee / travelling expenses</li> </ul> Other related party	Rupees Rupees Rupees Rupees Rupees Rupees	205,444,931 155,444,931 2,077,210 312,832,500 801,900,000	5,029,909 57,240,980 675,000,000
<ul> <li>- Advance against shares</li> <li>- Loan / advance</li> <li>- Loan / advance repayment</li> <li>- Mark-up on loan and advance</li> <li>- Subscription of right shares</li> <li>- Specie dividend</li> <li>- Legal advisor fee paid to director of CIS undomanagement (Pakistan Premier Fund Ltd.)</li> <li>- Director's meeting fee / travelling expenses</li> <li>Other related party</li> <li>- Mark-up on loan and advance</li> </ul>	Rupees Rupees Rupees Rupees Rupees Rupees	205,444,931 155,444,931 2,077,210 312,832,500 801,900,000 95,784 1,242,746	5,029,909 57,240,980 675,000,000 96,275 948,655
- Advance against shares - Loan / advance - Loan / advance - Loan / advance repayment - Mark-up on loan and advance - Subscription of right shares - Specie dividend - Legal advisor fee paid to director of CIS undomanagement (Pakistan Premier Fund Ltd.) -Director's meeting fee / travelling expenses  Other related party - Mark-up on loan and advance - Loan / advance	Rupees Rupees Rupees Rupees Rupees Rupees Pr	205,444,931 155,444,931 2,077,210 312,832,500 801,900,000 95,784 1,242,746	5,029,909 57,240,980 675,000,000 96,275 948,655
<ul> <li>- Advance against shares</li> <li>- Loan / advance</li> <li>- Loan / advance repayment</li> <li>- Mark-up on loan and advance</li> <li>- Subscription of right shares</li> <li>- Specie dividend</li> <li>- Legal advisor fee paid to director of CIS undomanagement (Pakistan Premier Fund Ltd.)</li> <li>- Director's meeting fee / travelling expenses</li> <li>Other related party</li> <li>- Mark-up on loan and advance</li> </ul>	Rupees Rupees Rupees Rupees Rupees Rupees	205,444,931 155,444,931 2,077,210 312,832,500 801,900,000 95,784 1,242,746	5,029,909 57,240,980 675,000,000 96,275 948,655

## Financial Information (Unaudited)

### For the six months period ended 31 December 2010

		31 December	31 December
		2010	2009
<ul> <li>- Amount received for shared expenses</li> <li>- Payment of rent and maintenance charges</li> <li>- Key management personnel Mark-up on loan from CEO</li> <li>- Proceed from sale of vehicle (CEO)</li> <li>- Proceed from sale of vehicle (Mr. Akmal Jameel Management fee / investment advisory fee</li> <li>- Brokerage expenses</li> </ul>	Rupees Rupees	2,903,071 4,456,954 6,289,062 - 790,000 - 127,090,282 5,935,592	50,179,173 50,179,173 546,340 129,020,471 4,652,697
		Unaudited 31 December	Audited 30 June
Balances as at		2010	2010
<ul> <li>Receivable from Sweetwater Dairies Pakistan (Private) Limited- unsecured</li> <li>(Receivable) / Payable from / to CEO</li> <li>Payable / (receivable) to /</li> </ul>	Rupees Rupees	537,978 (114,484)	476,348 689,000,000
from Arif Habib Limited - Loans and advances	Rupees	24,249,234	(27,237,815) 15,000,000

#### 9 REPORTABLE SEGMENTS

- 9.1 The group has six reportable segments: Fertilizer, Capital Market Operations, Financial Services, Cement, Steel and Dairies. The fertilizer segment is principally engaged in manufacturing & sale of fertilizer. The capital market operations' segment is principally engaged in trading of equity securities and maintaining strategic and trading portfolios. The financial services' segment is principally engaged in providing investment advisory and asset management services to different mutual funds and unit trusts and brokerage, underwriting, corporate consultancy, research and corporate finance services. The cement segment is principally engaged in manufacturing & sale of cement. The steel and dairy segments are presently under the developing stage.
- The accounting policies of the operating segments are the same as those described in the summary 9.2 of significant accounting policies in the last published annual audited consolidated financial statements for the year ended 30 June 2010 except as disclosed in note no. 2.3. The group evaluates performance on the basis of profit or loss form operations before tax expense not including non-recurring gains and losses and foreign exchange gains and losses. The group accounts for intersegment sales and transfers as if the sales or transfers were to third parties, i.e. at current market price unless disclosed otherwise.

## **Financial Information (Unaudited)**

For the six months period ended 31 December 2010

- 9.3 The group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology, professional skills and marketing strategies. Most of the businesses were acquried as individual units, and the management at the time of the acquisition was retained.
- 9.4 The group does not allocate tax expense (tax income) or non-recurring gains and losses to reportable segments. In addition, not all reportable segments have material non-cash items other than depreciation, amortization and remeasuremnt of equity and debt instruments in profit or loss.

### 10 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim consolidated financial statements have been authorized for issue on 25 February 2011 by the Board of Directors of the Company.

### 11 GENERAL

Figures have been rounded off to the nearest rupee unless otherwise stated.

CHAIRMAN & CHIEF EXECUTIVE

